



**NORTH WEST DEVELOPMENT CORPORATION
NORTH WEST PROVINCE (SOC)**

TWO CAREER OPPORTUNITIES EXIST IN THE ORGANISATION

DIVISIONAL EXECUTIVE: INVESTMENT GROWTH AND CORPORATE FINANCE

REF: 01NWDC: IGC: 2015

Salary: Negotiable

Mahikeng

Requirements: A B.Com degree in Finance and Economics with at least 5 years' experience in investment management, corporate finance, property management, strategic management and general management • 3 years' experience at senior management level. A postgraduate degree in the related field as well as MBA/MBL will be an added advantage.

Competencies: This is an executive post and requires someone with extensive experience in investment management, corporate finance, strategic management, property management and general management • Highly developed interpersonal skills, communication skills and ability to interact at the highest level • Knowledge of applicable legislative and regulatory requirements, policies and standards • Knowledge of Project management • Knowledge of relationship management • Knowledge of administration. Knowledge of business and management principles involved in strategic planning, resource allocation, leadership technique, productivity methods, and coordination of people and resources • Knowledge of monitoring and evaluation methods, tools and techniques • Analytical thinking skills • Research Skills • Policy Formulation and Implementation • Conflict Management Skills • Financial Management Skills • Adaptability during changes to meet the goals • Strategic Management Skills • Exceptional creativity is required to develop completely new methods/ policies/ understanding

DUTIES: The Divisional Executive Investment Growth and Corporate Finance will be responsible to lead and direct the unit on the following components: Corporate Finance; Property and Infrastructure Development, Trade and Investment promotion and facilitation with the following key performance areas:

Corporate Finance

- Develop and Implement Corporate Finance Unit
- Establish a growth fund.
- Identify potential partners and enter into Public Private Partnerships (PPP'S)
- Identifying potential investments to grow the equity book
- Crowding in of potential investors and financiers
- Capitalize / ring-fence funding for financing of projects – creating a reserve fund
- Exploring Government funding.

Property Management and Infrastructure Development

- Implement revenue enhancement strategies
- Improve and grow NWDC property portfolio
- Management and Implement infrastructure projects

Trade & Facilitation

- Promote the North West Province as investment destination
- Implement industrial development projects
- Facilitate trade and investments in the North West Province

DIVISIONAL EXECUTIVE: ENTERPRISE DEVELOPMENT AND SUPPORT

REF: 02NWDC: EDS: 2015

Salary: Negotiable

Mahikeng

Requirements: A minimum qualification of an appropriate B.Com or relevant degree or equivalent NQF level 6 qualification in Economic Science or Development Science or Business Management Science Minimum of 5 years' experience in related field of which 3 years at senior management. A postgraduate degree in the related field as well as MBA/MBL will be an added advantage.

Competencies: Experience in enterprise development in various sectors. Project Management, Computer Literacy. Sound understanding of SMME development. Ability to interpret and unpack provincial policies to link with the North West Province's Growth Development strategy.

Proven ability to communicate and negotiate at all levels and build relationships with stakeholders across the board. Strategic capability and leadership. Financial management capabilities. Policy formulation, monitoring and evaluation. Analytical ability. Good planning, organizing, report writing and communication skills. A proven ability to communicate and negotiate in all spheres of Government, private sector and with funders. Ability to identify and develop opportunities to the benefit of the province.

Project Management Skills.

Duties: The incumbent will lead and direct the unit which include responsibilities such as: Co-ordination and facilitation and management of SMME and Cooperatives initiatives. The incumbent will be responsible to oversee the implementation of specialised programmes in focussed industries. Development and support of SMME's and Cooperatives.

Manage the enterprise development unit. Develop and implement enterprise development strategies. Liaise with industry role players. Coordinate implementation of small business development programmes. Assist communities and entrepreneurs involved in different sectors.

NOTE: The applicants who will be appointed will be required to enter into a performance contract with the employer.

The North West Development Corporation is an Equal Opportunity, Affirmative Action Employer and is committed to the achievement and maintenance of diversity and equity in employment, especially in respect of race, gender and disability.

Interested candidates should submit their applications accompanied by a **comprehensive CV** (including full particulars of training, qualifications, skills, competencies and knowledge) These must be supported by certified copies of educational certificates and Identity Document. **Incomplete applications will not be considered.** Due to the huge number of applications for posts, acknowledgement of receipt of applications will not be done. We will only communicate with candidates to be invited for interviews.

Enquiries: Ms. Poppy Lenyatsa

Tel 018-3813663-7

Applications should be forwarded to: The Human Resource Manager, North West Development Corporation, P.O. Box 3011, Mmabatho 2735, marked for attention: Ms. Poppy Lenyatsa, 22 James Watt Crescent, Industrial Site, Mahikeng, e-mail address: recruitment@nwdc.co.za

Applications received after the closing date will not be accepted.

Closing date: 10 September 2015