

Are you a South African business looking to raise finance?

Anglo American's Sustainable Investment Initiative is designed for you

Implemented in partnership with



We understand the difficulties that businesses like yours may have in accessing finance, finding the right investment partners, and in meeting investor objectives.

The Anglo American Sustainable Investment Initiative was created to support our wider sustainability goals to catalyse non-mining economic opportunities in host regions as a driver of jobs. We aim to help businesses seeking finance overcome the final hurdles in preparing for investment and finding appropriate investor partners, and to provide investors with a pipeline of investment ready opportunities. We have engaged Impact Capital Africa and 10X-E to support the delivery of this initiative.

The initiative team will identify a pipeline of innovative, impactful businesses with operations in the Northern Cape, North West and Limpopo provinces. We invite businesses who are seeking investment to review the eligibility criteria and details below, and to apply if your business would be a good fit.

The goals of the initiative

To support Anglo American's sustainability objectives

To remove the barriers that investors and businesses often face by offering pre-investment and transactional support

To explore the role we can play in facilitating Sustainable Investment deals in our South African host regions of Limpopo, the North West and the Northern Cape

Who should apply?

You should apply if you:

- Meet all the eligibility criteria in the table below;
- Are able to engage with the initiative process between now and December 2021 and are investment-ready;
- Are committed to achieving investment-readiness through the TA programme on offer

Business eligibility criteria for the initiative

Businesses that meet the eligibility criteria below will be considered for the initiative.

Location	Limpopo, Northern Cape and North West Province of South Africa. Applicant businesses must be either head quartered or active in one or more of these provinces, or can demonstrate how new funding will be tied to expansion in these provinces.
Stage	Post-revenue with demonstrable track record.
Impact	Businesses must be able to demonstrate: <ul style="list-style-type: none">• Potential to sustain and create jobs• Positive and sustainable environmental and/or social impact in addition to financial returns.
Sectors	Businesses in any sector can apply, but they must be able to show the impact of their work. Examples of eligible sectors include: <ul style="list-style-type: none">• Agriculture and agribusiness• Education• Financial inclusion• Healthcare• Infrastructure• Nature-based solutions and conservation• Renewables• Tourism• Water and wastewater management
Ticket size	US\$ 250K to US\$ 25 million*
Commercial viability	The business must be currently commercially viable (i.e. does not rely on grants) or can demonstrate that commercial viability is achievable within a likely expansion scenario.
Growth potential	Company has potential and is set up for rapid growth post investment.

* Projects outside this range may be considered, depending on investor interest

Why apply?

Businesses that are accepted into and progress within the initiative will have access to:



A targeted Technical Assistance programme, at no cost to the business, to support them in becoming investment ready



Ongoing matchmaking with the initiative's investor cohort



Registration on an online origination and matchmaking platform to network with investors



The opportunity to pitch at one of a series of Virtual Pitch Events in November 2021



How will the initiative work?

The initiative will run until the end of 2021 and will focus on two main areas:

01 Creating a pipeline of investment-ready businesses based or working in Limpopo, the North West and the Northern Cape

02 Bringing together a network of sustainable investors who are interested in investment opportunities in these provinces

The initiative has been designed to maximise the benefit to participating businesses and to increase the chance of projects being ready for investment by December 2021.

Application and screening: July-Aug 2021

- Businesses screened against eligibility criteria

Investment readiness: July-Sept 2021

- Eligible businesses are invited to complete an online assessment
- Businesses receive a report highlighting gaps and recommendations to address them
- **Businesses of sufficient investment readiness progress**

Short-list review and referral: Aug-Sept 2021

- Business summaries for those that are sufficiently investment ready are reviewed by a panel of investors
- Businesses that generate investor interest will be referred to 10x-E for TA (as required)

Business listed on impact Starter: Sept-Nov 2021

- Progressed businesses are invited to list on ICA's online origination platform (Impact Starter)

Technical assistance: Aug-Dec 2021

10x-E supports businesses to progress towards investment readiness in 4 key areas:

- Pitch preparation
- Preparation of investment memorandum and deal room
- Financial modelling review
- Transaction advisory

Virtual pitch event: Nov 2021

- Businesses pitch to Investors at one of 4 virtual pitch events to be held in Nov 2021

Not all businesses that apply will be accepted into the initiative. Only businesses that meet the eligibility criteria will be accepted. Progression through the process may be contingent on investor interest in early stages of the programme.

Why are we running this initiative?

Sustainability is a key driver of success. Our Sustainable Mining Plan (SustMP) is central to FutureSmart Mining™, our innovation-led approach to sustainable mining and business transformation.

Our Sustainable Mining Plan is built around three major areas or Global Sustainability Pillars aligned to the UN's Sustainable Development Goals and we have set Global Stretch Goals relating to each of them: Healthy Environments, Thriving Communities, and Trusted Corporate Leadership.

To achieve these stretch goals, we must innovate and collaborate to maximise our positive impact in the regions and host nations in which we operate. Over the last 2 years Anglo has identified strong synergies and impact goals with sustainable investors, and we have engaged broadly to understand the role Anglo can play to support the growth of the sustainable investment ecosystem in our host regions.

We believe that by supporting the sustainable investment ecosystem, we can increase our positive social and environmental impact, while attracting and supporting investment and leveraging expertise from other counter parties.

This initiative is the culmination of the last few years of work; taking our learnings and guidance from industry experts to initiative an approach that seeks to use our networks and role in our host regions to address and unlock barriers faced in the sustainable investment deal making process.



Join us

If you would like to participate in the Anglo American Sustainable Investment Initiative, you can read more and submit your details [here](#).

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Apply now